

CONGRATULATIONS!

NEWSLETTER DEC'25

Accelerated Computing Enterprise is the Indian arm of Cloud Ace Group.

Cloud Ace was established in Japan in 2014 and became the first Managed Service Provider (MSP) for Google Cloud in the country. Cloud Ace have won the Google partner of the year award in 2018 & 2021 as we continued to grow our business to other part of Asia and now we are expanding into Europe, North and South America as well as Africa.

We can help you in digital transformation by modernizing your infrastructure with best in-class cloud-native and cloud advisory services.

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10
Countries

600+
Experts

1000+
Happy Clients

OUR MISSION

Build our work on Honesty.

It is our mission with an unwavering pride that we are always aware of as we work to realize our vision; not just being honest, but “Honesty itself is our work and our service.”

OUR VISION

To contribute to building a world where all people can utilize advanced technology and realize the dreams they have envisioned.

We aspire to build a world where every person in the world can achieve their ambitions through the use of advanced technology. Our vision is to create such a world and help those who want to achieve it.

OUR COMMITMENT

As Google Cloud Partners, we are committed to providing our clients with cutting-edge technologies and exceptional customer service. Our team of experts is trained and certified to help you leverage the full potential of the Google Cloud Platform, from cloud storage and networking to machine learning and artificial intelligence.

SPECIALIZATION

This achievement reflects our continued commitment to delivering exceptional cloud solutions and deep technical expertise on the Google Cloud Platform (GCP). More importantly, it enables us to offer you enhanced support through Google Funding, specifically for any Engineer Support work related to GCP.

What this means for our Clients:

- Access to Google-backed funding to support your cloud engineering initiatives
- Priority support from certified experts across various GCP services
- Improved delivery capabilities and faster time-to-value for your projects
- Recognition that you're working with a trusted, Google-verified partner

We'd love to explore how we can leverage this specialization to add more value to your current or upcoming cloud initiatives. Please let me know a convenient time for a quick call or feel free to reply here — we're excited to help you get started.

Looking forward to continuing our collaboration with even more momentum!



SPECIALIZATION

Infrastructure

Google Cloud

OUR SERVICES



Managed & Consulting Services

Our Managed & Consulting Services Portfolio includes Cloud Infrastructure Services, Cloud Migration Assessment & Planning, Billing & Cost Optimisation, Monitoring, Security, Incident Management and on-going Support Activities.



System Migration, Design, Development & Automation

We provide Application Development, Modernisation Solutions, Cloud Migration Deployment & Optimisation, POCs, Infrastructure Orchestration & Continuous Improvement Activities.



Multi-Cloud, Hybrid Cloud, Backup & Recovery Solutions

If our Customers have Multi-cloud or Hybrid Cloud needs, as Google Cloud Partners, we can help them manage the most Complex Cloud Environments.



AI/ML, Gen AI, Data Engineering, Reporting & IoT Services:

We specialise in providing AI/ML and GenAI Solutions. We can also help our Customers with Data Warehousing, Data Analytics, Dashboarding & Reporting Solutions on top of Google Cloud's Data Services.



Training & Adaptation

Our Certified Professional Google Certified Trainers can help you in Training to ensure that your Team & your Customers are Knowledgeable in GCP & GWS Best Practices, which can inspire Client Confidence.



Google Workspace

We provide Google Workspace Deployment & Migration Business Solutions for setting up Gmail, Google Drive, Google Calendar and other Productivity tools.

OUR GLOBAL COLLABORATION

Expanding Our Global Collaboration to Strengthen Google Cloud Project Delivery in India

At Cloud Ace, we take pride in being one of the leading Google Cloud Partners globally, with a strong footprint across multiple markets. As a Japanese cloud technology company, our commitment to delivering high-quality cloud solutions has always been at the heart of everything we do.

In India, the demand for Google Cloud SI&C (System Integration & Consulting) projects continues to grow rapidly. To ensure we meet and exceed client expectations while maintaining the highest standards of delivery, we are now actively collaborating with our global divisions—including teams from Japan, Vietnam, Hong Kong, and Indonesia.

This strategic collaboration allows us to leverage engineering talent and technical expertise across borders, enhancing our delivery capabilities and ensuring timely execution of projects in India. By aligning with our overseas teams, we aim to bring the best of global knowledge and experience to our local engagements.

This is a significant step forward in our mission to provide reliable, scalable, and future-ready Google Cloud solutions to enterprises in India.

Together, across borders, we continue to build smarter with the cloud.

Event Highlights

Cloud Ace India Hosts a Successful Google Business Day 2025 in Bengaluru

Cloud Ace India is delighted to share the success of our Google Business Day 2025, held on 12th November 2025 at WeWork Galaxy, Bengaluru.

As a Google Cloud Premier Partner, we are committed to empowering businesses with innovative cloud and AI solutions—and this event was a testament to that vision.

This year's Google Business Day welcomed 25+ companies, bringing together leaders from the mid-market and startup ecosystems. Through interactive sessions, technical demonstrations, and thought-leadership discussions, we showcased how Cloud Ace India—together with the strength of Google Cloud—is helping organizations:

- Modernize and optimize workloads with AI-driven solutions
- Seamlessly migrate from on-premises or other cloud platforms to Google Cloud
- Build secure, scalable, and agile cloud infrastructures

The energy and engagement throughout the day highlighted the growing momentum around cloud modernization and AI adoption in India's digital landscape.

We would also like to express our sincere appreciation to Mr. Shingo Ozawa, Mr. Pradeep Sharma, and the entire Marubeni India team—our holding company—for their constant support and collaboration in helping us organize this successful event. Their involvement was instrumental in creating a meaningful experience for all participants.

Below are some glimpses from the event, capturing the enthusiasm, collaboration, and innovation that defined Google Business Day 2025.

Thank you to everyone who joined us!

Cloud Ace India remains dedicated to supporting organizations on their journey to harness the full potential of Google Cloud.



Google Cloud JAPAC Award

Cloud Ace Wins “GCP Champion of the Year 2025” at Google Cloud SMB JAPAC Partner Forum

We are thrilled to announce that Cloud Ace has been honored by **Google Cloud** with the prestigious “**GCP Champion of the Year 2025**” award during the **Google Cloud SMB JAPAC Partner Forum**, held on **14th November 2025** at **Google India’s Gurgaon Office**.

This remarkable achievement is a proud moment not only for **Cloud Ace India**, but for the entire **Cloud Ace Group across APAC**. The award recognizes our excellence in delivering world-class Google Cloud solutions, our strong technical expertise, and our commitment to driving successful digital transformation for businesses throughout the region.

This recognition reinforces the passion, innovation, and dedication that define who we are as a team. It reflects our ongoing mission to empower customers with modern cloud architectures, AI-driven solutions, and high-impact transformation strategies built on Google Cloud.

We extend our sincere gratitude to our clients, partners, and the global Cloud Ace family for their continuous support in helping us achieve this milestone.

Below are some glimpses from the award ceremony, celebrating this proud achievement for the Cloud Ace Group.



Employee Google Cloud India Award

Cloud Ace India Shines at Google Cloud India – Partner All-Star 2025 Recognition

We are excited to share a proud moment for **Cloud Ace India**!

Our Director – **Business Development, Mr. Vikas G Pathak**, has been honored by the **Google Cloud India team** as a **2025 Google Cloud Partner All-Star**. This recognition is awarded to individuals who demonstrate exceptional leadership, innovation, and impact within the Google Cloud ecosystem and we are thrilled to see this achievement celebrated at a national level.

As a **Japanese cloud technology company** and one of the prominent **Google Cloud Partners in India**, Cloud Ace India continues to strengthen its commitment to driving cloud adoption, delivering cutting-edge solutions, and enabling customer success across industries. This recognition further reinforces our dedication to excellence and our growing influence in the Google Cloud partner community.

We extend our gratitude to our customers, partners, and the **Google Cloud India team** for their continued trust and collaboration. With this milestone, we remain more committed than ever to accelerating digital transformation and empowering businesses with the power of Google Cloud.



2025 Partner All-star Sales



Vikas G Pathak
Director Business Development

NEW CLIENT

Pregacoach

PregaCoach offers comprehensive maternal-health and pregnancy support services — including prenatal care, lactation guidance, maternity support, hospital referrals, and customized e-learning for expectant mothers. They provide 24/7 expert care, integrating modern medical advice with traditional wellness practices to support mothers during pregnancy and motherhood.

What We Did

Cloud Ace supported PregaCoach — a fast-growing pregnancy and women's health platform — by providing Google Cloud cost optimization, POC credits, and special discounts to help them move from development to production. We guided their team on scaling, future GKE migration, and AI adoption.



Lean Research

Lean Research provides offshore investment-research analyst services to asset managers and investment firms. They deliver equity, credit, real estate, macro-economic, and sectoral research — including financial models, valuation reports, forecasts, and market analyses — to help clients make informed investment decisions efficiently and cost-effectively.

What We Did

Cloud Ace supported Lean Research in adopting Google Gemini Enterprise by assisting with onboarding, documentation submission, and securing billing approval.

SHAZAR IMAANMATCH (OPC) PVT. LTD

FindHumsafar.com is a Muslim matrimonial platform dedicated to helping individuals find life partners through trusted, faith-based matchmaking. It offers secure registration, profile verification, and compatibility matching to support Nikah and Muslim-community marriages, emphasizing privacy, shared values, and a commitment-driven partner search.

What We Did

Cloud Ace is enabling FindS.com's platform expansion by moving them to our GCP billing, ensuring scalable and secure infrastructure for their upcoming apps.



Botclinics (AI Jewel)

Bot Clinics provides an AI-powered healthcare platform that automates patient engagement, appointment scheduling, remote monitoring, reminders, billing, and patient education. Their solution integrates with chat apps to streamline clinic workflows, improve patient follow-ups, and offer remote care and support to hospitals and clinics.

What We did

Cloud Ace is helping AI Jewel optimize Google Cloud billing and GPU usage for their AI virtual try-on platform. We assisted in raising a support ticket for high billing issues, shared startup credit options, and guided them on quota requirements.

MIST IT Services

MIST IT Services offers a wide range of IT-enabled services including custom software development, risk assessment and background verification, and BPO/KPO delivery (voice, non-voice, and knowledge services). They help global clients optimize operations, hire the right talent, and manage outsourced processes efficiently.

What We Did

They appreciated our services, and we also assisted them in resolving their quota-related issues on Google cloud, ensuring smooth and uninterrupted operations for their platform.



CLSM Partners LLP

CLSM Partners LLP is a recently formed business-services firm based in Bhondsi, Gurugram, specialising in warehousing and support activities for transportation. They handle logistics support, storage and transit services to facilitate supply-chain operations for clients across industries.

What We Did

We set up their Google Workspace account, provided consultancy on the appropriate license selection, provisioned Google Workspace licenses for them, and offered them discounted pricing.

Morphica

Morphica Studio is a company that provides AI-powered creative tools for image and video generation, helping users transform their ideas into stunning visuals. The platform features multiple specialized AI models for different styles, offers lightning-fast generation of images in seconds, and produces professional-quality, high-resolution outputs.

What We Did

The client faced a quota-related issue with their direct GCP billing, which we successfully resolved. In addition, we assisted them in optimizing their cloud costs, ensuring improved efficiency and better resource utilization.



Prune DCS Grun

Prune DCS Grun a technology company, officially Prune Digital Consumer Solutions Private Limited, that offers telecommunication and lifestyle services. Its primary services include providing eSIMs and physical SIM cards for domestic and international use, along with facilitating mobile and utility bill payments. The company aims to simplify digital connectivity and provide a one-stop platform for mobile needs.

What We did

Prune is our existing client. They required a new Google Cloud account for their new entity, Grun. We supported them in creating a new GCP account under direct Google billing so they could avail the free \$300 promotional credits. After the credits were fully utilized, we successfully migrated the billing setup to Cloud ACE partner billing so they can now receive partner benefits, including commercial advantages and billing support from Cloud ACE India.



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Cloud Ace Global | Japan, China, Hong Kong,
Taiwan, Thailand, Vietnam, Singapore, Indonesia,
India, and Brazil.