



FEBRUARY '26 INSIGHTS

Accelerated Computing Enterprise is the Indian arm of Cloud Ace Group.

Cloud Ace was established in Japan in 2014 and became the first Managed Service Provider (MSP) for Google Cloud in the country. Cloud Ace have won the Google partner of the year award in 2018 & 2021 as we continued to grow our business to other part of Asia and now we are expanding into Europe, North and South America as well as Africa.

We can help you in digital transformation by modernizing your infrastructure with best in-class cloud-native and cloud advisory services.

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10
Countries

600+
Experts

1000+
Happy Clients

OUR MISSION

Build our work on Honesty.

It is our mission with an unwavering pride that we are always aware of as we work to realize our vision; not just being honest, but “Honesty itself is our work and our service.”

OUR VISION

To contribute to building a world where all people can utilize advanced technology and realize the dreams they have envisioned.

We aspire to build a world where every person in the world can achieve their ambitions through the use of advanced technology. Our vision is to create such a world and help those who want to achieve it.

OUR COMMITMENT

As Google Cloud Partners, we are committed to providing our clients with cutting-edge technologies and exceptional customer service. Our team of experts is trained and certified to help you leverage the full potential of the Google Cloud Platform, from cloud storage and networking to machine learning and artificial intelligence.

SPECIALIZATION

This achievement reflects our continued commitment to delivering exceptional cloud solutions and deep technical expertise on the Google Cloud Platform (GCP). More importantly, it enables us to offer you enhanced support through Google Funding, specifically for any Engineer Support work related to GCP.

What this means for our Clients:

- Access to Google-backed funding to support your cloud engineering initiatives
- Priority support from certified experts across various GCP services
- Improved delivery capabilities and faster time-to-value for your projects
- Recognition that you're working with a trusted, Google-verified partner

We'd love to explore how we can leverage this specialization to add more value to your current or upcoming cloud initiatives. Please let me know a convenient time for a quick call or feel free to reply here — we're excited to help you get started.

Looking forward to continuing our collaboration with even more momentum!



SPECIALIZATION

Infrastructure

Google Cloud

OUR SERVICES



Managed & Consulting Services

Our Managed & Consulting Services Portfolio includes Cloud Infrastructure Services, Cloud Migration Assessment & Planning, Billing & Cost Optimisation, Monitoring, Security, Incident Management and on-going Support Activities.



System Migration, Design, Development & Automation

We provide Application Development, Modernisation Solutions, Cloud Migration Deployment & Optimisation, POCs, Infrastructure Orchestration & Continuous Improvement Activities.



Multi-Cloud, Hybrid Cloud, Backup & Recovery Solutions

If our Customers have Multi-cloud or Hybrid Cloud needs, as Google Cloud Partners, we can help them manage the most Complex Cloud Environments.



AI/ML, Gen AI, Data Engineering, Reporting & IoT Services:

We specialise in providing AI/ML and GenAI Solutions. We can also help our Customers with Data Warehousing, Data Analytics, Dashboarding & Reporting Solutions on top of Google Cloud's Data Services.



Training & Adaptation

Our Certified Professional Google Certified Trainers can help you in Training to ensure that your Team & your Customers are Knowledgeable in GCP & GWS Best Practices, which can inspire Client Confidence.



Google Workspace

We provide Google Workspace Deployment & Migration Business Solutions for setting up Gmail, Google Drive, Google Calendar and other Productivity tools.

OUR GLOBAL COLLABORATION

Expanding Our Global Collaboration to Strengthen Google Cloud Project Delivery in India

At Cloud Ace, we take pride in being one of the leading Google Cloud Partners globally, with a strong footprint across multiple markets. As a Japanese cloud technology company, our commitment to delivering high-quality cloud solutions has always been at the heart of everything we do.

In India, the demand for Google Cloud SI&C (System Integration & Consulting) projects continues to grow rapidly. To ensure we meet and exceed client expectations while maintaining the highest standards of delivery, we are now actively collaborating with our global divisions—including teams from Japan, Vietnam, Hong Kong, and Indonesia.

This strategic collaboration allows us to leverage engineering talent and technical expertise across borders, enhancing our delivery capabilities and ensuring timely execution of projects in India. By aligning with our overseas teams, we aim to bring the best of global knowledge and experience to our local engagements.

This is a significant step forward in our mission to provide reliable, scalable, and future-ready Google Cloud solutions to enterprises in India.

Together, across borders, we continue to build smarter with the cloud.

The Architecture of Autonomy: Orchestrating Agentic Workflows in 2026

The year 2026 marks a definitive boundary in enterprise computing: the transition from experimental "chatbots" to systematic agentic workflows. For Cloud Ace partners, the narrative has shifted from passive prompting to the orchestration of multi-agent systems capable of executing end-to-end business processes.¹ By the end of this year, an estimated 40% of enterprise applications will feature task-specific AI agents—a massive leap from less than 5% in early 2025.

Table 1: The Global Agentic AI Market Outlook

Metric	2024/2025 Estimate	2030 Projection
Global Market Size	\$2.58 Billion	\$24.5 - \$46.0 Billion
Enterprise Adoption Rate	<5% of Apps	40% of Apps (by end of 2026)
Annual Revenue Uplift	Baseline	\$450B - \$650B (Advanced Industries)

1. From Prompts to Protocols: The A2A Revolution

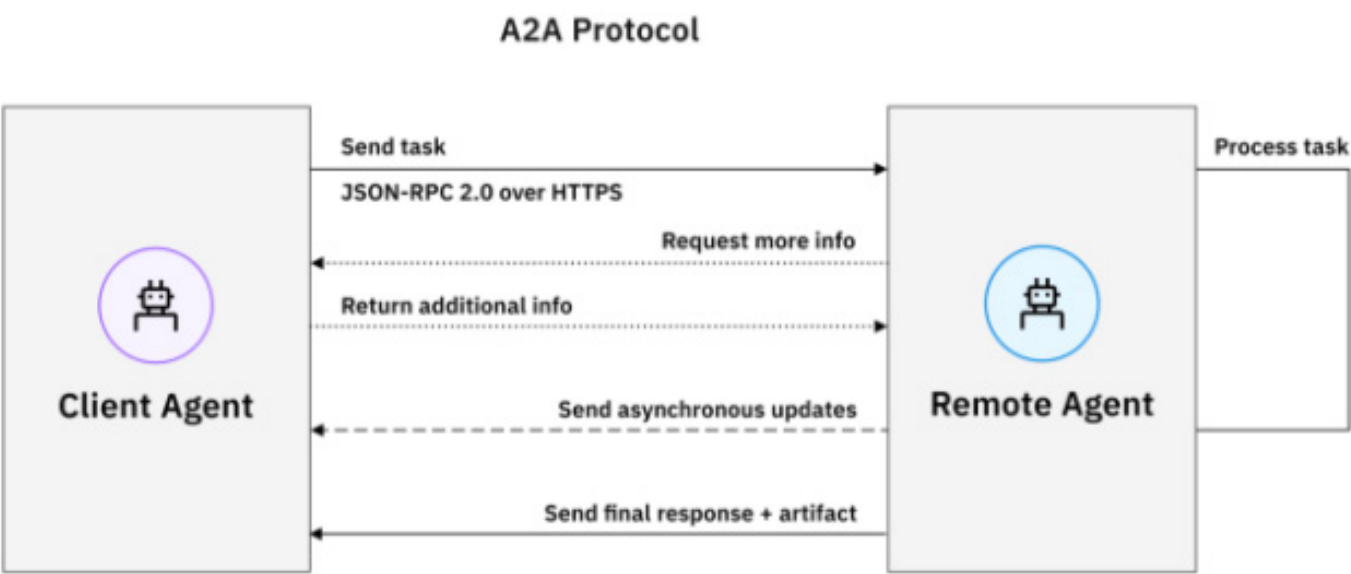
In early 2025, the primary bottleneck to scaling AI was a lack of interoperability. This was resolved by the universal adoption of the Agent2Agent (A2A) protocol, an open standard donated by Google to the Linux Foundation.³ A2A allows agents to collaborate even when they do not share internal memory or tools, effectively turning interoperability into infrastructure.

Case Study: High-Velocity Productivity

The real-world impact of these protocols is already visible in early 2026 deployments:

- Customer Service:** Global manufacturer Danfoss automated 80% of transactional decisions, reducing response times from 42 hours to near real-time.

- **Operational Efficiency:** Over 57,000 team members at Telus are saving an average of 40 minutes per AI interaction via agentic assistants.
- **Data Transformation:** Suzano reduced SQL query time by 95% for 50,000 employees using natural language agents.



2. Vertex AI Agent Engine: Engineering Persistence

As agents take over end-to-end processes, the technical requirements have evolved to include long-term memory and low-latency interaction. Google Cloud’s Vertex AI Agent Engine provides the managed infrastructure to host these stateful systems, offering standard quotas for high-volume enterprise needs.

Table 2: Technical Readiness—Vertex AI Quotas & Pricing (2026)

Component	Free Monthly Tier (Monthly)	Overage/Standard Rate
Compute Runtime	180k vCPU / 360k GiB seconds	\$0.0994 per vCPU-hour
Memory Bank Reads	Included in Runtime	300 reads per minute
Session Mutations	Included in Runtime	100 writes per minute
Code Execution	Free until Jan 28, 2026	Metered billing applies

The Memory Bank: Contextual Intelligence

The Vertex AI Memory Bank transforms stateless interactions into persistent experiences by extracting meaningful "facts" rather than raw text.⁵ It uses Gemini 2.5 Flash for fact extraction and vector embeddings (defaulting to text-embedding-005) for similarity search, ensuring that 62% of organizations expecting over 100% ROI can achieve it through high-fidelity personalization.

3. The "Invisible Shelf": Agentic Commerce

The most profound shift in 2026 retail is Agentic Commerce, where AI agents act as the primary shoppers.⁶ This creates the Invisible Shelf—a marketplace where brand visibility is determined by machine-readable data rather than glossy packaging.

Table 3: Retail Shift—The 2030 Commerce Outlook

Commerce Metric	2025 Baseline	2030 Projection
Global Agentic Volume	\$3 Billion (Black Friday '25)	\$3 - \$5 Trillion
US E-Commerce Share	<1% through agents	15 - 25% of all e-commerce
Consumer Behavior	23% bought via AI (monthly)	Standardized "N=1" personal agents 

As consumers delegate shopping to their personal AI agents (C2M), traditional SEO is being replaced by Generative Engine Optimization (GEO). Retailers who optimize for the "Invisible Shelf" have seen checkout conversion rate improvements of 4x to 7x by ensuring their product data is structured, tagged, and verifiable.

Strategic Outlook for Cloud Ace Clients

The agentic shift is driven by a move from "tasks" to "outcomes." In 2026, the ROI of AI is no longer measured by tokens generated, but by processes completed.² Organizations that have successfully balanced rapid deployment with strong governance are seeing average ROIs of 171%, with some programs delivering as high as 210% with a sub-6-month payback period.

By utilizing the A2A protocol to bridge vendor silos and the Vertex AI Agent Engine to build deep user context, Cloud Ace clients are transforming AI from a helpful tool into a tireless member of the strategic workforce.

NEW CLIENT

Splus Media Pvt Limited

The customer runs **Splus Media Pvt Ltd**, which operates **Bhasha Guard**, a live multilingual content processing platform for digital media and journalists. It helps rewrite, translate, validate, and check content compliance for publishing across digital and social media platforms, with plans to expand into full digital media workflows.

What we did:

They appreciated our services, and we also assisted them in resolving their quota-related issues on GCP, ensuring smooth and uninterrupted operations for their platform.



Tarsyer Solutions

Tarsyer Solutions is an India-based technology company focused on improving productivity and safety in retail, manufacturing, and warehouses using AI-powered computer vision and video analytics.

What we did:

They appreciated our services, and we also assisted them in resolving their quota-related issues on Google cloud, ensuring smooth and uninterrupted operations for their platform.

Lending Hands Foundation

Lending Hands Foundation is an Indian private, non-government company registered in Delhi and active in community, personal, and social services. It operates as a company limited by shares with basic registered capital and is involved in social-service-type activities rather than commercial business.

What we did:

We successfully renewed their licenses, ensuring uninterrupted service, continued compliance, and seamless access to all required systems and features ahead.





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Cloud Ace Global | Japan, China, Hong Kong,
Taiwan, Thailand, Vietnam, Singapore, Indonesia,
India, and Brazil.