



JANUARY '26 INSIGHTS

Accelerated Computing Enterprise is the Indian arm of Cloud Ace Group.

Cloud Ace was established in Japan in 2014 and became the first Managed Service Provider (MSP) for Google Cloud in the country. Cloud Ace have won the Google partner of the year award in 2018 & 2021 as we continued to grow our business to other part of Asia and now we are expanding into Europe, North and South America as well as Africa.

We can help you in digital transformation by modernizing your infrastructure with best in-class cloud-native and cloud advisory services.

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10
Countries

600+
Experts

1000+
Happy Clients

OUR MISSION

Build our work on Honesty.

It is our mission with an unwavering pride that we are always aware of as we work to realize our vision; not just being honest, but “Honesty itself is our work and our service.”

OUR VISION

To contribute to building a world where all people can utilize advanced technology and realize the dreams they have envisioned.

We aspire to build a world where every person in the world can achieve their ambitions through the use of advanced technology. Our vision is to create such a world and help those who want to achieve it.

OUR COMMITMENT

As Google Cloud Partners, we are committed to providing our clients with cutting-edge technologies and exceptional customer service. Our team of experts is trained and certified to help you leverage the full potential of the Google Cloud Platform, from cloud storage and networking to machine learning and artificial intelligence.

SPECIALIZATION

This achievement reflects our continued commitment to delivering exceptional cloud solutions and deep technical expertise on the Google Cloud Platform (GCP). More importantly, it enables us to offer you enhanced support through Google Funding, specifically for any Engineer Support work related to GCP.

What this means for our Clients:

- Access to Google-backed funding to support your cloud engineering initiatives
- Priority support from certified experts across various GCP services
- Improved delivery capabilities and faster time-to-value for your projects
- Recognition that you're working with a trusted, Google-verified partner

We'd love to explore how we can leverage this specialization to add more value to your current or upcoming cloud initiatives. Please let me know a convenient time for a quick call or feel free to reply here — we're excited to help you get started.

Looking forward to continuing our collaboration with even more momentum!



SPECIALIZATION

Infrastructure

Google Cloud

OUR SERVICES



Managed & Consulting Services

Our Managed & Consulting Services Portfolio includes Cloud Infrastructure Services, Cloud Migration Assessment & Planning, Billing & Cost Optimisation, Monitoring, Security, Incident Management and on-going Support Activities.



System Migration, Design, Development & Automation

We provide Application Development, Modernisation Solutions, Cloud Migration Deployment & Optimisation, POCs, Infrastructure Orchestration & Continuous Improvement Activities.



Multi-Cloud, Hybrid Cloud, Backup & Recovery Solutions

If our Customers have Multi-cloud or Hybrid Cloud needs, as Google Cloud Partners, we can help them manage the most Complex Cloud Environments.



AI/ML, Gen AI, Data Engineering, Reporting & IoT Services:

We specialise in providing AI/ML and GenAI Solutions. We can also help our Customers with Data Warehousing, Data Analytics, Dashboarding & Reporting Solutions on top of Google Cloud's Data Services.



Training & Adaptation

Our Certified Professional Google Certified Trainers can help you in Training to ensure that your Team & your Customers are Knowledgeable in GCP & GWS Best Practices, which can inspire Client Confidence.



Google Workspace

We provide Google Workspace Deployment & Migration Business Solutions for setting up Gmail, Google Drive, Google Calendar and other Productivity tools.

OUR GLOBAL COLLABORATION

Expanding Our Global Collaboration to Strengthen Google Cloud Project Delivery in India

At Cloud Ace, we take pride in being one of the leading Google Cloud Partners globally, with a strong footprint across multiple markets. As a Japanese cloud technology company, our commitment to delivering high-quality cloud solutions has always been at the heart of everything we do.

In India, the demand for Google Cloud SI&C (System Integration & Consulting) projects continues to grow rapidly. To ensure we meet and exceed client expectations while maintaining the highest standards of delivery, we are now actively collaborating with our global divisions—including teams from Japan, Vietnam, Hong Kong, and Indonesia.

This strategic collaboration allows us to leverage engineering talent and technical expertise across borders, enhancing our delivery capabilities and ensuring timely execution of projects in India. By aligning with our overseas teams, we aim to bring the best of global knowledge and experience to our local engagements.

This is a significant step forward in our mission to provide reliable, scalable, and future-ready Google Cloud solutions to enterprises in India.

Together, across borders, we continue to build smarter with the cloud.

MARKETING COLLABORATION

Strengthening Demand Generation Through Strategic Marketing Collaboration:

To support our growth ambitions and ensure sustained business momentum in 2026, Cloud Ace India initiated pilot engagements with VRSM, a Pune-based B2B full-service marketing agency focused on accelerating sales growth.

VRSM specializes in B2B marketing and lead generation, helping organizations strengthen market presence, generate high-quality leads, and build predictable sales pipelines. Through this collaboration, we aim to enhance our demand generation efforts, expand our reach in key segments, and ramp up business in line with our budget and growth plans while maintaining the strong momentum we have built.

This initiative reflects our commitment to investing in the right partnerships to drive scalable and measurable growth.

ENGINEERING COLLABORATION

Enhancing Engineering Capability Through Technology Partnership:

As we focus on driving higher demand, we are equally committed to strengthening our delivery and engineering capabilities in parallel. In this direction, Cloud Ace India collaborated with Adiyen Tech, a dynamic technology company specializing in end-to-end solutions tailored to the unique needs of businesses across diverse industries.

With a strong focus on AI and Cloud adoption, Adiyen Tech brings complementary expertise that enhances our ability to scale engineering capacity while maintaining high standards of quality, innovation, and customer success.

This collaboration enables Cloud Ace India to remain agile, responsive, and well-equipped to meet growing customer demands as we accelerate into 2026.

Technical Analysis of Google Cloud Platform AI Advancements and Strategic Competitive Positioning in 2026

As of early 2026, the cloud AI landscape has shifted from LLM experimentation to autonomous agentic systems and integrated AI supercomputing. Google Cloud (GCP) stands out by vertically integrating custom silicon (TPUs), developing frontier multimodal models, and implementing open protocols. The AI Hypercomputer architecture optimizes hardware, software, and networking for next-gen intelligence. This report analyzes GCP's advantage over AWS and Azure.

GCP's key 2026 differentiator is its "silicon-to-service" vertical integration. Unlike competitors relying on third-party hardware, Google's decade-long TPU investment culminates in the TPU v7 (Ironwood) and TPU v6 (Trillium), the core of the AI Hypercomputer, driving a twentyfold increase in Vertex AI usage.

The TPU v7 (Ironwood) is the first Google TPU specifically for inference, built on the TSMC N3P process with over 50 billion transistors. Compared to Trillium, Ironwood offers a fivefold increase in peak compute and six times the HBM capacity. Its systolic array architecture mitigates memory bottlenecks, enabling 4.614 PFLOPS of peak compute at FP8 precision.

Comparative Accelerator Performance and Economics

Though NVIDIA's Blackwell offers high compute density, Google's TPU v7 provides superior performance-per-watt and a better TCO. Ironwood delivers 5.42 TFLOPS per watt in FP8 workloads, exceeding the GB300's 3.57 TFLOPS per watt. This efficiency significantly cuts cooling and operational costs for large enterprises. Moreover, Google's full-stack control eliminates the "NVIDIA tax," which typically reduces cloud AI margins from 50–70% to 20–35% for providers lacking their own silicon.

The Model Frontier: Gemini 3 and the Multimodal Paradigm

The evolution of Google's foundation models has reached a critical milestone with the introduction of Gemini 3. This model family is designed from the ground up for native multimodality, reasoning across text, images, video, audio, and code without the need for discrete modular interfaces.⁶ Gemini 3 Pro represents the first model to transcend the 1500 Elo barrier on the LMArena benchmark, establishing it as the premier choice

for complex reasoning.

A distinctive feature of the Gemini 3 architecture is the "Deep Think" mode. This capability allows the model to spend more computational time analyzing complex, multi-step problems through inference-time scaling.⁸ The efficacy of this approach is evidenced by Gemini 3 Deep Think's performance on PhD-level benchmarks; it achieved 93.8% on GPQA Diamond, which tests advanced knowledge in physics, chemistry, and biology, slightly surpassing OpenAI's GPT-5.2.

Comparative Accelerator Performance and Economics

Metric	Google Gemini 3 Pro (Deep Think)	OpenAI GPT-5.2	Anthropic Claude 4.5 Opus	DeepSeek-V3.2
LMarena Elo	1501	1495	1488	~1450
GPQA Diamond 	93.8%	93.2%	Not Reported	Not Reported
AIME 2025 (Math)	95.0%	100%	92.8%	~90%
SWE-bench Verified	76.2%	80.0%	80.9%	74.9%
Context Window	1.0M - 2.0M	400K	200K - 1.0M	128K
Input Price (per 1M)	\$2.00	\$1.75	\$3.00	\$0.27
Output Price (per 1M)	\$12.00	\$14.00	\$15.00	\$1.10

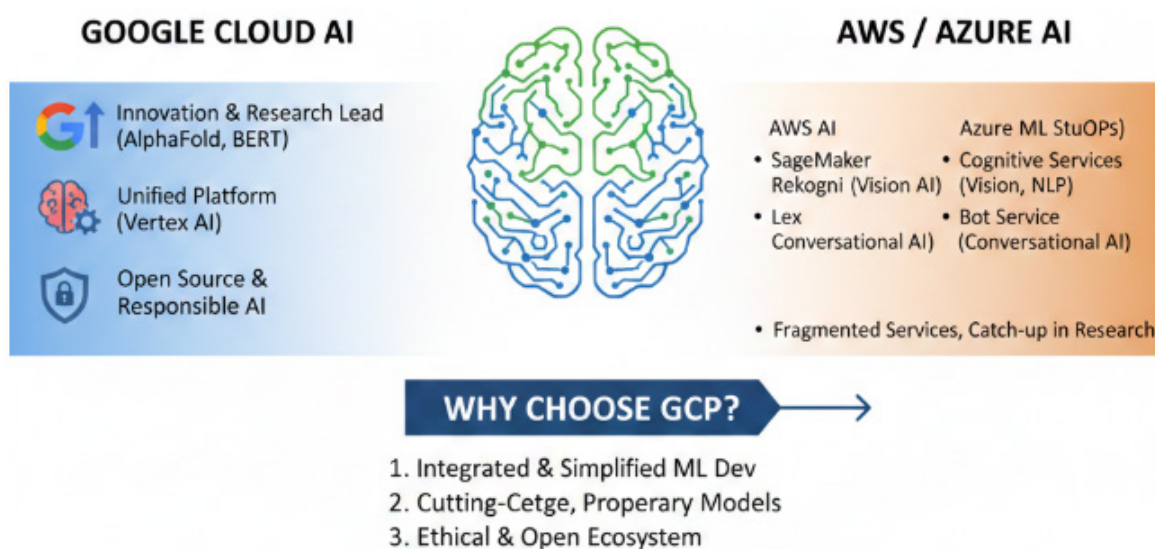
For enterprises, Gemini 3 Flash offers a fast, cost-effective balance of speed and reasoning, costing \$0.50 per million input tokens (6x less than Claude 4.5 Opus) and achieving 78.0% on the SWE-bench Verified coding benchmark, outperforming the "Pro" variant. Specialized models include Lyria for generative music and Veo 3 for studio-grade, high-definition AI video (over one minute, with sound effects).

Industry Recognition and Market Standing

By early 2026, Google Cloud has secured a "Leader" position across major industry evaluations. It was named the leader in AI infrastructure by the Forrester Wave Q4 2025 report, excelling in scalable tools like Vertex AI and TPUs. Additionally, Google was recognized as a Leader in the 2025 Gartner Magic Quadrant for AI Application Development Platforms, where it was positioned highest in "Ability to Execute" among all evaluated vendors.

Conclusion: Why Google Cloud AI in 2026?

The technical and strategic evidence presented leads to several conclusions regarding the competitive positioning of Google Cloud in 2026. While AWS maintains dominance in core infrastructure market share (approximately 29–31%) and Azure leads in enterprise bundle integration, Google Cloud (at ~13% share) has become the premier platform for AI-native innovation.



Prioritize Google Cloud AI when:

- **Developing Multimodal Agents:** Use A2A and Gemini 3 for deep reasoning.
- **Optimizing Inference TCO:** Utilize TPU v7 (Ironwood) for superior performance-per-dollar (1.4x better than GPUs in specific cases) and energy efficiency.
- **Achieving Data Synergy:** Integrate AI directly with BigQuery petabyte-scale data, eliminating latency and cost from disconnected systems.
- **Ensuring Digital Sovereignty:** Employ Sovereign Cloud Hubs and air-gapped environments for regional control without sacrificing AI performance.

OUR ANNUAL GET TO GATHER

As we closed the year 2025, Cloud Ace India came together for our annual team celebration a moment to reflect on a year defined by growth, collaboration, and meaningful achievements.

Cloud Ace is a Japanese cloud technology company headquartered in Tokyo, Japan, and an exclusive Google Cloud Partner. In India, we continue to strengthen our position as one of the most prominent and premier Google Cloud partners, driven by innovation, deep expertise, and a strong customer-first mindset.

2025 was a landmark year for Cloud Ace India. Our collective efforts led to results that significantly surpassed our achievements from 2024. Among the highlights of the year:

- We achieved our first Google Cloud Specialization in “**Infrastructure Services**,” marking an important milestone in our technical excellence and delivery capabilities.
- We successfully organized a joint event with the Google Cloud SMB team, strengthening our partnership and expanding our reach in the market.
- We proudly hosted our first independently organized Cloud Ace India event in Bengaluru, an important step in building our brand presence and community engagement.

These accomplishments, along with multiple awards, recognitions, and customer successes, are a true testament to the dedication, teamwork, and passion of the Cloud Ace India team. Our annual get-together was more than a celebration, it was a recognition of the hard work and shared commitment that drive our success. It reminded us that when we come together with a common vision, we can achieve extraordinary results.

As we move into 2026, we do so with confidence and optimism. With a strong foundation, a growing team, and continued collaboration with Google Cloud, we are well-positioned to aim higher, innovate further, and deliver even greater value in the year ahead.

Here's to building on our momentum and making 2026 our best year yet together.



NEW CLIENT

Findability

Findability is an AI-driven platform focused on improving product discovery in the industrial and construction sectors. It helps professionals quickly find complex electrical and industrial products with better accuracy. The team combines strong industry experience with advanced technical expertise. Their background includes industrial distribution and modern AI-based search technologies. The solution aims to increase efficiency and simplify sourcing for businesses.

What we did:

The client requested invoice-based billing and partner benefits, so we successfully onboarded the client under Cloud ACE partner billing to enable invoicing and applicable partner support.



BOL7 TECHNOLOGIES PRIVATE LIMITED

BOL7.com is a reputed and quality driven Digital Marketing Company with the exclusive purpose of helping to improve the online marketing of products and services. As a digital marketing company they specialize in online marketing and are well versed with the numerous approaches available in the field of digital marketing today.

What we did:

The client faced account verification challenges. We recommended Cloud Ace Partner Billing to simplify the process and successfully helped resolve the issue.

Findability

Farmflyer Agrotech Pvt Ltd focused on agritech solutions, specifically developing a mobile app to streamline the agricultural supply chain logistics, aiming to connect distribution networks with farmers.

What we did:

We explained the available partner benefits, including discounts and support services. Based on this, the client chose to avail the benefits, and we successfully onboarded the client under Cloud Ace partner billing.





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