



NEWSLETTER NOV'25

Accelerated Computing Enterprise is the Indian arm of Cloud Ace Group.

Cloud Ace was established in Japan in 2014 and became the first Managed Service Provider (MSP) for Google Cloud in the country. Cloud Ace have won the Google partner of the year award in 2018 & 2021 as we continued to grow our business to other part of Asia and now we are expanding into Europe, North and South America as well as Africa.

We can help you in digital transformation by modernizing your infrastructure with best in-class cloud-native and cloud advisory services.

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10
Countries

600+
Experts

1000+
Happy Clients

OUR MISSION

Build our work on Honesty.

It is our mission with an unwavering pride that we are always aware of as we work to realize our vision; not just being honest, but “Honesty itself is our work and our service.”

OUR VISION

To contribute to building a world where all people can utilize advanced technology and realize the dreams they have envisioned.

We aspire to build a world where every person in the world can achieve their ambitions through the use of advanced technology. Our vision is to create such a world and help those who want to achieve it.

OUR COMMITMENT

As Google Cloud Partners, we are committed to providing our clients with cutting-edge technologies and exceptional customer service. Our team of experts is trained and certified to help you leverage the full potential of the Google Cloud Platform, from cloud storage and networking to machine learning and artificial intelligence.

SPECIALIZATION

This achievement reflects our continued commitment to delivering exceptional cloud solutions and deep technical expertise on the Google Cloud Platform (GCP). More importantly, it enables us to offer you enhanced support through Google Funding, specifically for any Engineer Support work related to GCP.

What this means for our Clients:

- Access to Google-backed funding to support your cloud engineering initiatives
- Priority support from certified experts across various GCP services
- Improved delivery capabilities and faster time-to-value for your projects
- Recognition that you're working with a trusted, Google-verified partner

We'd love to explore how we can leverage this specialization to add more value to your current or upcoming cloud initiatives. Please let me know a convenient time for a quick call or feel free to reply here — we're excited to help you get started.

Looking forward to continuing our collaboration with even more momentum!



SPECIALIZATION

Infrastructure

Google Cloud

OUR SERVICES



Managed & Consulting Services

Our Managed & Consulting Services Portfolio includes Cloud Infrastructure Services, Cloud Migration Assessment & Planning, Billing & Cost Optimisation, Monitoring, Security, Incident Management and on-going Support Activities.



System Migration, Design, Development & Automation

We provide Application Development, Modernisation Solutions, Cloud Migration Deployment & Optimisation, POCs, Infrastructure Orchestration & Continuous Improvement Activities.



Multi-Cloud, Hybrid Cloud, Backup & Recovery Solutions

If our Customers have Multi-cloud or Hybrid Cloud needs, as Google Cloud Partners, we can help them manage the most Complex Cloud Environments.



AI/ML, Gen AI, Data Engineering, Reporting & IoT Services:

We specialise in providing AI/ML and GenAI Solutions. We can also help our Customers with Data Warehousing, Data Analytics, Dashboarding & Reporting Solutions on top of Google Cloud's Data Services.



Training & Adaptation

Our Certified Professional Google Certified Trainers can help you in Training to ensure that your Team & your Customers are Knowledgeable in GCP & GWS Best Practices, which can inspire Client Confidence.



Google Workspace

We provide Google Workspace Deployment & Migration Business Solutions for setting up Gmail, Google Drive, Google Calendar and other Productivity tools.

OUR GLOBAL COLLABORATION

Expanding Our Global Collaboration to Strengthen Google Cloud Project Delivery in India

At Cloud Ace, we take pride in being one of the leading Google Cloud Partners globally, with a strong footprint across multiple markets. As a Japanese cloud technology company, our commitment to delivering high-quality cloud solutions has always been at the heart of everything we do.

In India, the demand for Google Cloud SI&C (System Integration & Consulting) projects continues to grow rapidly. To ensure we meet and exceed client expectations while maintaining the highest standards of delivery, we are now actively collaborating with our global divisions—including teams from Japan, Vietnam, Hong Kong, and Indonesia.

This strategic collaboration allows us to leverage engineering talent and technical expertise across borders, enhancing our delivery capabilities and ensuring timely execution of projects in India. By aligning with our overseas teams, we aim to bring the best of global knowledge and experience to our local engagements.

This is a significant step forward in our mission to provide reliable, scalable, and future-ready Google Cloud solutions to enterprises in India.

Together, across borders, we continue to build smarter with the cloud.

EXCITING PARTNERSHIP UPDATE

We're Now an Authorized Google Looker Reseller in India!

We're thrilled to announce a major milestone in our ongoing partnership with Google Cloud! Our company has been officially authorized by Google to sell and deliver Looker, Google's modern data and business intelligence platform, in India.

As one of the leading Google Cloud Partners in India, this authorization strengthens our ability to help organizations harness the full potential of their data through advanced analytics, visualization, and insights powered by Looker.

With Looker, businesses can unify their data, gain real-time insights, and empower teams to make smarter, data-driven decisions. Our certified experts are ready to help clients integrate Looker into their existing Google Cloud ecosystem and accelerate their journey toward a truly data-driven future.

This achievement reflects our continued commitment to expanding our cloud and data analytics capabilities, ensuring our clients have access to the best tools and technologies the industry has to offer.

Stay tuned for more updates as we roll out exclusive Looker-focused workshops, demos, and success stories in the coming months!

Beyond the Chatbot: Why Gemini Enterprise is Your New 'Operating System' for AI

The conversation around AI is changing. For the past year, we've focused on "copilots" AI assistants that help individuals write emails or summarize documents. Now, the new frontier is "agentic AI", a shift from AI that assists you to an AI "taskforce" that automates entire, complex business processes for you.

Google's platform for this new era is Gemini Enterprise.

You may have heard of its development name, Google Agentspace, but as of this fall, Gemini Enterprise is the official, unified platform. As a Google Cloud Partner, we've been working closely with Google on this launch, and it's not just another tool. It's a new operating system for your business.

Here's our breakdown of what Gemini Enterprise is and, more importantly, how you can leverage it.

1. What is Gemini Enterprise? (The "Use, Build, Buy" Model)

Think of Gemini Enterprise as a single, secure "front door" for all AI in your company. It provides a central place for your employees to use, build, and buy AI agents, all governed by your security policies and grounded in your company's data.

- **USE:** A Built-in Taskforce Out of the box, Google provides a set of powerful, pre-built agents (like Deep Research and Data Insights) that employees can use immediately for specialized jobs.
- **BUILD:** An Agent for Everyone Google provides two distinct paths for creating custom agents:
 - **For Business Users:** A no-code "Agent Designer" allows any employee (in finance, marketing, HR, etc.) to visually build their own "AI helper" to automate their team's repetitive tasks.
 - **For Developers:** The Agent Development Kit (ADK) is a professional, open-source framework for building sophisticated, production-grade agents that can handle your most complex workflows.

- **BUY:** The AI Agent Finder Google has launched an "app store" for enterprise AI called the AI Agent Finder. Here, you can use natural language to find, purchase, and deploy specialized, pre-built agents from Google's vast partner ecosystem (including partners like us!).

2. The Cloud Ace Advantage: From "What is it?" to "How do we use it?"

This new platform is incredibly powerful, but its true value is unlocked by moving from a collection of tools to a system of collaborating agents. This is where our expertise comes in. We don't just resell licenses; we are agent architects. Our job is to help you build and integrate the high-value, custom agents that give you a unique competitive advantage.

Here is the technical stack we master to make that happen for you:

We Build Your High-Value Agents with the Agent Development Kit (ADK)

While your teams can use the no-code builder for simple tasks, your core business processes demand more. Our developers use the pro-code ADK to build, test, and maintain robust, multi-step agents. This "software-first" approach means your agents are version-controlled, auditable, and reliable—just like any other critical piece of your software infrastructure.

We Deploy and Scale Your Agents on the Vertex AI Agent Engine

An agent is useless if it can't run securely and at scale. We deploy your custom agents to the Vertex AI Agent Engine, a fully managed, serverless runtime. This handles all the complex "AI DevOps" for you, providing:

- **Enterprise Security:** Full support for VPC-SC, Customer-Managed Encryption Keys (CMEK), and HIPAA compliance.
- **Scalability:** Auto-scaling to handle thousands of users or processes simultaneously.
- **Observability:** Full integration with Google Cloud's logging and monitoring to track agent performance and costs.

We Connect Your Agents to Your Data with the Model Context Protocol (MCP)

An AI agent is only as smart as the data it can access. Our core expertise is integration. Using the Model Context Protocol (MCP), we securely connect your agents to your actual business systems. This is what turns a generic chatbot into a powerful business tool that can:

- Check inventory levels in SAP.
- Update a customer record in Salesforce.
- Analyze sales trends in BigQuery.

We Make Your Agents Collaborate with the Agent2Agent (A2A) Protocol

This is the most revolutionary piece. The A2A protocol is an open standard that allows agents from different vendors to communicate and collaborate.

Your custom "Sales Forecasting Agent" (built by us) can securely delegate a task to the "Box AI Agent" (from the marketplace) and a "Google Deep Research Agent" (from Google) to produce a single, comprehensive report. We architect these multi-agent workflows, transforming siloed "apps" into a collaborative, intelligent team.

3. Your Roadmap to an Agentic Enterprise

This is a journey, and it starts with a clear strategy. As your partner, we guide you through a proven, phased approach:

1. **Strategy Workshop:** We start by identifying the top 1-3 high-impact, high-effort workflows in your business that are perfect candidates for agentic automation.
2. **Pilot Program (ADK + Agent Engine):** We build your first custom agent using the ADK and deploy it on the Vertex AI Agent Engine. We connect it to a single data source (via MCP) to prove its value and ROI.
3. **Ecosystem Integration (A2A + AI Agent Finder):** We scale the pilot by integrating your agent with other agents from the AI Agent Finder.
4. **Govern & Scale:** We help you establish a center of excellence to securely manage your new agent workforce, enabling your business users to build their own agents on a platform you trust.

Let's Build Your AI Workforce

Gemini Enterprise is the foundation, but the agents you build on it will be your strategic advantage. The opportunity is to automate the complex workflows you thought were "too human" to automate.

We're ready to be your architects.

Would you like to schedule a "Gemini Enterprise Strategy Session" where we can identify the top 3 agent opportunities for your business?

UPCOMING EVENT

Google Cloud Business Day

Date:- 12-Nov-2025 | 02:30 PM to 05:30 PM, IST

**WeWork Galaxy, 43, Residency Rd, Shanthala Nagar,
Ashok Nagar, Bengaluru, Karnataka-560025**

Is your business ready for today's competitive landscape? Find the answer at Google Cloud Business Day.

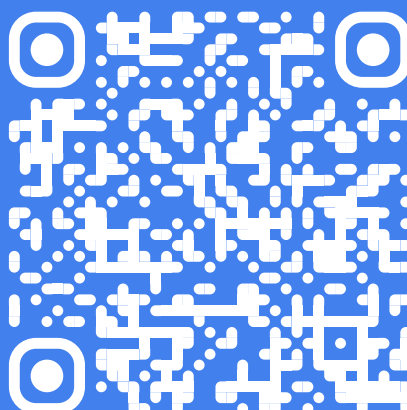
Join fellow business leaders to explore the latest innovations on Google Cloud. Move beyond trends and discover powerful tools in AI, Data, and Modern Infrastructure designed to revolutionize your operations, unlock growth, and maximize your ROI.

Agenda

- Cloud Ace Introduction & Capabilities Overview
- Introduction to Google Cloud Platform: Demystifying Agentic AI
- Pain Areas within the Startup & SMB Segment and the Joint Offerings
- Expert Insights: Q&A with Industry Experts

[Click here to Register](#)

Or Scan the QR code



NEW CLIENT

Paparazzi Entertainment

Paparazzi Entertainment Company is a Mumbai-based creative production house that produces original entertainment content such as films, web-shows, music videos and podcasts. They combine storytelling with technology, engage in brand collaborations and cater to digital audiences.

What we did:

CAIN supported them in implementing the Veo 3 model on Vertex AI (Google Cloud) for video creation, guiding them through the entire process. They are now using this solution to create a movie set for theatrical release.



Happyfares

Happyfares is an Indian online travel-booking platform specializing in air tickets. It uses AI-driven search to offer competitive fares, quick booking (under 30 seconds) and flexible payment options (including “pay later” EMI).

What we did:

They faced quota restrictions on certain projects, which CAIN team resolved and helped them enabling smoother operations and scalability on Google Cloud.

Gem Atlas

GemAtlas is a Mumbai-based B2B networking platform for the gems & jewellery industry, founded in 2013. It connects manufacturers, retailers, miners and service-providers across the value chain, enabling business listings, lead generation and global trade-networking for diamonds, coloured gems and jewellery.

What we did:

Gem Atlas appreciated CAIN's services, and CAIN also assisted them in resolving their quota-related issues on Google Cloud, ensuring smooth and uninterrupted operations for their platform.



InVibes (Idu Nammada Lab Private Limited)

InVibes is an India-based automation and software-services company specialising in business process automation (RPA), test automation, DevOps integration, and product development. They help enterprises reduce human effort, streamline workflows and scale via intelligent automation and agile delivery.

What we did:

CAIN helped them implement Document AI on Google Cloud using Vertex AI and provided free consultation throughout the process. They appreciated CAIN's services and are now exploring further AI-driven automation opportunities with us.



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Cloud Ace Global | Japan, China, Hong Kong,
Taiwan, Thailand, Vietnam, Singapore, Indonesia,
India, and Brazil.